# Table of Contents

## Introduction
   - About Us
   - Vision & Mission
   - Key Personnel
   - Legal & Financial Statement
   - Privilege Discount Holders

## Our Product
   - Products
   - Brands

## Our Services
   - Eye Test
   - Ophthalmic Lenses
   - Laboratory

## Branches & Location
   - Branches
   - Opening Soon Branches
History

For centuries, Qatar is one of the countries that globally compete to maintain its economic stability and standard of living that welcomes everyone from different nationalities for employment and business. Mr. Jassim Hassan Al Jaber founded and established an optical business in 1958 and named it “AL JABER OPTICIANS”.

Today, AL JABER OPTICIANS is one of the leading optical chain in Qatar with 24 well established branches from the Souq area towards the popular and luxurious Shopping Malls.

The Company

The Administration office located at Bin Omran and the main showroom located at Al-sadd is one of the largest Optical shops in the entire Gulf region with its own convenient parking space to accommodate more customers and business visitors. All the branches are fashionably designed, well ventilated and properly equipped with high technological facilities to provide standardized services to meet the demand of the potential customers. The products of the business are mainly Sunglasses, frames, eyewear accessories and contact lenses with a wide range of fascinating choices which are all imported from its exclusive top manufacturers across the world.

The company has screened and selected qualified and certified Optometrists who are able to give comprehensive quality eye tests with the well trained and attentive Sales Executives to offer the best selection of sunglasses and frames that suit the choices of the customers. Well experienced technicians are teamed up with their cultivated and superb talent to assemble and organize eye wears to satisfy the needs of the markets. It employed enough numbers of Asian and Arab staffs who works hard to the best of their capabilities and knowledge to come up to perfection and to serve the markets in a high level of standard service.
As one of the leading optical in the country, Al Jaber Opticians has marked its progress and development in this century. The company aimed for further expansion in all the areas of the country for global competition and to meet the demand of the highly rising markets.

The company commits its full dedication:

> To help the society in uplifting its economic status.
> To help and employ people from any class regardless of their culture differences to practice their own profession for their personal growth.
> To render high standard services and offer qualitative eye wears with its competitive prices for customer’s ultimate satisfaction.
Company Name : ALJABER OPTICIANS

Company Logo : AL JABER OPTICIANS

Founded In : 1958

Address : PO.BOX 247
JASSIM BIN HAMAD STREET BIN OMRAN
DOHA, QATAR

Telephone No : +974 44424222 / 44147187
Fax No : 44417955
Commercial No : 237
Trade License No : 10788
Email Id : info@aljaberoptics.com
Web Address : www.aljaberoptics.com
Type of Business : OPTICIANS
Chairman : Mr. Mohammed Jassim Hassan Al Jaber
# Key Management Personnel

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mr. Mohammed Jassim Hassan Al Jaber</td>
<td>Chairman</td>
</tr>
<tr>
<td>Mr. Fahad Jassim Hassan Al Jaber</td>
<td>Managing Director</td>
</tr>
<tr>
<td>Mr. Abdul Aziz Jassim Hassan Al Jaber</td>
<td>Managing Director</td>
</tr>
<tr>
<td>Mr. Khalid Jassim Hassan Al Jaber</td>
<td>Managing Director</td>
</tr>
<tr>
<td>Mr. Ahmed Jassim Hassan Al Jaber</td>
<td>Managing Director</td>
</tr>
<tr>
<td>Ms. Mildred Ngoaban</td>
<td>Assistant Operations Manager</td>
</tr>
<tr>
<td>Mr. Aqueel Saleem</td>
<td>Human Resource Manager</td>
</tr>
<tr>
<td>Mr. Mohamed Ali</td>
<td>Marketing Manager</td>
</tr>
<tr>
<td>Ms. Maria Teresa Encarguez</td>
<td>Chief Accountant</td>
</tr>
<tr>
<td>Mr. Ahamed Zhaky</td>
<td>IT Administrator</td>
</tr>
<tr>
<td>Mr. Faizur Rahman</td>
<td>Warehouse Manager</td>
</tr>
</tbody>
</table>
Financial Statement

Annual Turnover for the Last 8 Years

<table>
<thead>
<tr>
<th>Year</th>
<th>Percentage</th>
<th>Yearly Growth</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>definite</td>
<td>Contingency</td>
</tr>
<tr>
<td>2009</td>
<td>115%</td>
<td>15%</td>
<td></td>
</tr>
<tr>
<td>2010</td>
<td>133%</td>
<td>16%</td>
<td></td>
</tr>
<tr>
<td>2011</td>
<td>162%</td>
<td>22%</td>
<td></td>
</tr>
<tr>
<td>2012</td>
<td>189%</td>
<td>17%</td>
<td></td>
</tr>
<tr>
<td>2013</td>
<td>189%</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td>2014</td>
<td>206%</td>
<td>9%</td>
<td>15%</td>
</tr>
<tr>
<td>2015</td>
<td>201%</td>
<td>-2%</td>
<td>17%</td>
</tr>
<tr>
<td>2016</td>
<td>244%</td>
<td>21%</td>
<td></td>
</tr>
</tbody>
</table>

APPLICABLE SALES YEAR

![Sales Percentage Chart]

115% 133% 162% 189% 189% 206% 201% 244%
Privilege Discount Holders

**Airline Company**
Qatar Airways

**Banks & Money Transfer Company**
Commercial Bank of Qatar
Qatar UAE Exchange

**Construction Companies**
Madina Group W.L.L.

**Forwarder and Shipping Company**
DHL Express

**Government Agencies**
Amiri Guard
Civil Aviation Authority
Emiri Diwan
Ministry of Administrative Development Labor and Social Affairs (New)
Ministry of Economy and Commerce
Ministry of Interior (All Departments)
Ministry of Labor and Social Affairs
Qatar Museums Authority
Qatar Olympic Committee
Qatar Tourism Authority
Supreme Council of Health
Supreme Education Council
Supreme Judiciary Council

**Insurance Companies**
Aetna International
Globe Med Qatar
InterGlobal Insurance
Qatar Life and Medical Insurance
Qatar Islamic Insurance Company

**Media & Marketing Company**
Al Jazeera Media Network
Al Rayyan for Media and Marketing Company
Dar Al Sharq

**Medical Companies**
Hamad Medical Corporation
Primary Health Care Corporation
Privilege Discount Holders

Oil and Petroleum Companies
Dolphin Energy Limited
Qatargas
Qatar Shell
Qatar Petroleum
RasGas Company Limited
TASWEEQ (Qatar International Petroleum Marketing Company Ltd.)
WOQOD (Qatar Fuel)

Real Estates
Aspire Zone Foundation

Schools and Organizations
Birla Public School
Juventus Club Doc Qatar
Qatar Foundation
Qatar Society of Engineers
Qatar University
Raf Foundation
Shafallah Center
Stafford Sri Lankan School Doha

Shopping Establishments
Dar Salam Shopping Mall
Ezdan Mall
Jarir Bookstore
Lagoona Mall
Royal Plaza
Tawar Mall (New)
The Centre Mall
The Mall Shopping Complex
The Pearl Qatar
Wathnan Mall

Others
Abdullah Abdulghani & Bros. Co. W.L.L.
AlJaber Group (Al Jaber Watches, Cichetti Restaurant, Al Jaber Healthcare, Al Jaber Hospitality & Catering, Al Jaber Clearance, Al Jaber United and Palace Gift)
Jaidah Automotive
KAHRAMAA (Qatar General Electricity & Water Corp.)
Mr. Valet Services (New)
Ooredoo
Qatar Rail
Our Products

1. Frames

Al Jaber Opticians provides the qualitative and branded frames to enhance the appearance and vision of the wearers. Its personalized Advice helps for the best selection from the most innovative and unique ranges of the products. It is being distributed for all the levels of the markets for starting from the Kids, Teens, and Adults.

2. Sunglasses

AL JABER Opticians is the place to go for fabulous sunglasses that guarantees sharp, clear, relaxed vision and provide 100% UVA protection as standard, which means harmful UV rays are prevented from reaching Customers eyes. With the best choice on the high street, it’s never been easier to look effort lessly stylish.

3. Contact Lenses

There may be times when you rather not wear your glasses; on a night out when you need to dress for a special occasion, when you are on holiday, playing sport or just out with friends. With contact lenses from AL JABER OPTICIANS you’ll have the freedom to choose. AL JABER OPTICIANS offers the very best qualitative lenses from some of the world’s largest suppliers.

4. Ophthalmic Lenses

AL Jaber Opticians accommodates its customers with loyalty and offers the best with high-quality lenses. The lenses are classified as Glasses and Plastics which are personally manufactured with its proper coatings according to the customer’s choice and preferences and guaranteed for its long lasting best performance.
Brands

- AIRLOCK
- BURBERRY
- Chloé
- Calvin Klein Jeans
- Calvin Klein
- EMPORIO ARMANI
- GIORGIO ARMANI
- KARL LAGERFELD
- G-STAR RAW
- LIU·JO
- MICHAEL KORS
- MCM
- OLIVER PEOPLES
- Salvatore Ferragamo
- NAUTICA
Our Services

Eye Test

AL JABER OPTICIANS Optometrist are well trained and qualified to give a thorough eye test. Eye test is carried out and practiced by the documented, internationally qualified and Committed professional optometrists and advanced computer machines. At the end of the eye test the optometrist discusses with the patient the option of Ophthalmic Lenses and contact lenses. Any questions by the patient will be happily answered.
Laboratory

Al Jaber Opticians have its own laboratory where selected well-experienced technicians are teamed up with their cultivated and superb talent to assemble and organize eye wears and the lenses fitted in the frames are cut with the aid of the advance machine for precision.
Branches & Location

SUHAIM BIN HAMED
Location: Suhaim bin hamad street
Tel: +974 44424037/44441949
Fax: +974 44365019
e-Mail: suhaim@aljaberoptics.com

THE CENTER
Location: Salwa road
Tel: +974 44371899
Fax: +974 44322403
e-Mail: thecenter@aljaberoptics.com

SOUQ SAUD
Location: Near Al Fardan / Gold Souq
Tel: +974 44411499
Fax: +974 44411499
e-Mail: souqsaoud@aljaberoptics.com

LAGOONA
Location: West Bay
Tel: +974 44151252
Fax: +974 44151252
e-Mail: lagoona@aljaberoptics.com
Branches & Location

ROYAL PLAZA
Location : Alsaad
Tel: +974 44131300
Fax: +974 44131300
e-Mail: royalplaza@aljaberoptics.com

THE MALL
Location: D Ring Road
Tel: +974 44677242
Fax: +974 44677242
e-Mail: mall@aljaberoptics.com

JARIR BOOK STORE
Location: Rayyan road
Tel: +974 44114218
Fax: +974 44114218
e-Mail: jarir@aljaberoptics.com

AZIZIA
Location: Near Pizza hut
Tel: +974 44602326
Fax: +974 44602326
e-Mail: mazizia@aljaberoptics.com
Branches & Location

UMSALAL
Location: Um salal near MC donald’s
Tel: +974 44172030
Fax: +974 44172030
e-Mail: karthiyat@aljaberoptics.com

WATHANAN MALL
Location: Maither
Tel: +974 44119155
Fax: +974 44119155
e-Mail: watananmall@aljaberoptics.com

MEASAID
Location: Mesaied Shopping Complex
Tel: +974 44760544
Fax: +974 44760544
e-Mail: umsaid@aljaberoptics.com

WAKRA MAIN STREET BRANCH
Location: Al Wakra
e-Mail: wakradb@aljaberoptics.com
Tel: +974 44664426
Fax: +974 44664436
Branches & Location

WAKRA
Location: Wakra main Road
Tel: +974 44643338
Fax: +974 44643339
e-Mail: wakra@aljaberoptics.com

SOUQ WAQIF
Location: Souq Waqif opposite to Mosque
Tel: +974 44328268
Fax: +974 44328268
e-Mail: souqwaqif@aljaberoptics.com

AZIZIA
Location: Near Family Shopping
Tel: +974 44513962
Fax: +974 44513962
e-Mail: fazizia@aljaberoptics.com

DAR AL SALAM MALL
Location: Mesaimeer
e-Mail: daralsalam@aljaberoptics.com
Tel: +974 44475062
Fax: +974 44475062
Branches & Location

EZDAN MALL
Location: Al-Gharafa
e-Mail: ezdanmall@aljaberoptics.com
Tel: +974 44713019

ALKHOR
Location: Alkhor Mall
Telephone No.: +974 40376626
e-Mail: alkhor@aljaberoptics.com

CITY CENTER
Location: West Bay
e-Mail: citycenter@aljaberoptics.com
Tel: +974 44885546 / 47
Fax: +974 44885539

SOUQ WAQIF - WAKRA
Location: Zone No. 90, St. No. 312, Bldg. No. 55, Wakra Souq Waqif
e-Mail: wakrasouq@aljaberoptics.com
Tel: +974 4436 6122
Fax: +974 4436 6122
Branches & Location

AL-MEERA JERYAN
Location: Almeera Mall Jeryan
e-Mail: amjeryan@aljaberoptics.com
Tel: +974 44501147
Fax: +974 44501147

MALL OF QATAR
Location: Mall of Qatar, Al Dukhan Street
e-Mail: moq@aljaberoptics.com
Tel: +974 44414757
Fax: +974 44414757

MIRQAB MALL
Location: Alnasser
e-Mail: mirqab@aljaberoptics.com
Tel: +974 44883667
Fax: +974 44883667
Branches & Location

TAWAR MALL
Location: Al Markhiya Street, Al Duhail
e-Mail: tawar@aljaberoptics.com
Tel: +974 44883668
Fax: +974 44883668

Opening Soon Branches

NORTH GATE